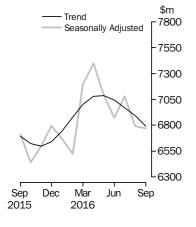


## **LENDING FINANCE**

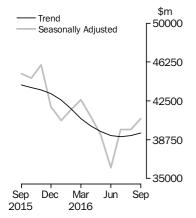
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 14 NOV 2016

#### **Personal Finance**



#### **Commercial Finance**



#### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070.

## KEY FIGURES

|   | Aug<br>2016<br>\$m | Sep<br>2016<br>\$m | Aug 2016 to<br>Sep 2016<br>% change |
|---|--------------------|--------------------|-------------------------------------|
| TREND ESTIMATES                         |                    |                    |                                     |
| Housing finance for owner occupation(a) | 19 947             | 19 847             | -0.5                                |
| Personal finance                        | 6 892              | 6 792              | -1.5                                |
| Commercial finance                      | 39 143             | 39 389             | 0.6                                 |
| Lease finance                           | 516                | 521                | 1.0                                 |
| SEASONALLY ADJUSTED ESTIMATES           |                    |                    |                                     |
| Housing finance for owner occupation(a) | 19 717             | 19 885             | 0.9                                 |
| Personal finance                        | 6 790              | 6 767              | -0.3                                |
| Commercial finance                      | 39 727             | 40 797             | 2.7                                 |
| Lease finance                           | 509                | 556                | 9.2                                 |

### (a) Excludes alterations and additions

**KEY POINTS** 

#### SEPTEMBER 2016 COMPARED WITH AUGUST 2016:

#### HOUSING FINANCE FOR OWNER OCCUPATION

• The total value of owner occupied housing commitments excluding alterations and additions fell 0.5% in trend terms, and the seasonally adjusted series rose 0.9%.

#### PERSONAL FINANCE

The trend series for the value of total personal finance commitments fell 1.5%. Revolving credit commitments fell 3.7%, and fixed lending commitments fell 0.1%.

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 The seasonally adjusted series for the value of total personal finance commitments fell 0.3%. Revolving credit commitments fell 0.8%, and fixed lending commitments fell 0.1%.

#### COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 0.6%. Fixed lending commitments rose 1.0%, while revolving credit commitments fell 0.6%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 2.7%. Revolving credit commitments rose 6.3%, and fixed lending commitments rose 1.8%.

#### LEASE FINANCE

• The trend series for the value of total lease finance commitments rose 1.0% in September 2016, and the seasonally adjusted series rose 9.2%, following a rise of 3.0% in August 2016.

## NOTES

| FORTHCOMING ISSUES | ISSUE                                    | RELEASE DATE   |
|--------------------|--|--|
|                    | October 2016                             | 12 December 2016   |
|                    | November 2016                            | 23 January 2017  |
|                    | December 2017                            | 14 February 2017   |
|                    | January 2017                             | 15 March 2017  |
|                    | February 2017                            | 12 April 2017  |
|                    | March 2017                               | 17 May 2017  |
|                    | • • • • • • • • • • • •                  |  |
| REVISIONS          | In this issue, revisions h               | nave been made to the original series as a result of improved    |
|                    | reporting of survey and                  | administrative data. These revisions have affected the following |
|                    | series:                                  |  |
|                    | <ul> <li>Commercial Finance</li> </ul>   | ce for period August 2016.                                       |
|                    | <ul> <li>Personal Finance for</li> </ul> | or period August 2016.   |
|                    | <ul> <li>Investment housin</li> </ul>    | g for period August 2016.  |
| PRIVACY            | The ABS Privacy Policy                   | outlines how the ABS will handle any personal information that   |
|                    | you provide to the ABS                   |  |
|                    | • • • • • • • • • • • •                  |  |
| ABBREVIATIONS      | \$m million dollars                      |  |
|                    | ABS Australian Bur                       | eau of Statistics  |
|                    | ADI Authorised De                        | posit-taking Institution   |
|                    | APRA Australian Prue                     | dential Regulation Authority                                     |
|                    | ARIMA autoregressive                     | integrated moving average  |
|                    | n.e.c. not elsewhere                     | classified   |
|                    | RBA Reserve Bank                         | of Australia   |
|                    | RFC Registered Fin                       | ancial Corporation   |
|                    |  |  |

David W. Kalisch Australian Statistician

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|                   |  |
| OTHER INFORMATION |  |
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|                   | Glossary   |

## TIME SERIES DATA

| TIME SERIES DATA |
|------------------|
|------------------|

Data available free on the ABS web site *<http://www.abs.gov.au>* include:

- longer time series of tables in this publication, and
- the following tables:

13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose: Australia (from January 1985)

14. Commercial finance commitments, summary (original, seasonally adjusted, trend)

15. Commercial finance commitments, fixed loans and revolving credit

16. Commercial finance commitments, fixed loans and revolving credit by lender

17. Commercial finance commitments, fixed loans by industry

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19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory

27. Lease finance commitments, summary (original, seasonally adjusted, trend)

28. Lease finance commitments by purpose

29. Lease finance commitments by purpose and lender

30. Lease finance commitments by industry

31 to 38. Lease finance commitments by purpose and state and territory

39. Operating lease finance commitments by purpose

40. Operating lease finance commitments by lender

41. Operating lease finance commitments by industry

42 to 49. Operating lease finance commitments by purpose and state and territory

50. Personal finance commitments, summary (original, seasonally adjusted, trend)

51. Personal finance commitments, fixed loans and revolving credit

52. Personal finance commitments, fixed loans and revolving credit by lender

53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

## SUMMARY OF FINDINGS

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| HOUSING FINANCE FOR<br>OWNER OCCUPATION | The total value of owner occupied housing commitments excluding alterations and additions fell 0.5% in trend terms, and the seasonally adjusted series rose 0.9%.   |
|---|---|
|   | Further detail can be found in Table 1 on the downloads tab of this release and in the PDF.   |
|   | For further information, please refer to Housing Finance, Australia (cat. no. 5609.0), which was released on 10 November 2016.  |
| PERSONAL FINANCE                        | The trend series for the value of total personal finance commitments fell 1.5% in<br>September 2016 compared with August 2016. Revolving lending commitments fell 3.7%,<br>and fixed lending commitments was fell 0.1%.   |
|   | The seasonally adjusted series for the value of total personal finance commitments fell 0.3%. Revolving lending commitments fell 0.8%, and fixed lending commitments was fell 0.1%.   |
|   | Further detail can be found in Tables 1 and 4 on the downloads tab of this release and in the PDF.  |
| COMMERCIAL FINANCE                      | The trend series for the value of total commercial finance commitments rose 0.6% in<br>September 2016 compared with August 2016. Revolving lending commitments fell 0.6%,<br>and fixed lending commitments rose 1.0%.   |
|   | The seasonally adjusted series for the value of total commercial finance commitments rose 2.7% in September 2016, after a flat August 2016. Revolving lending commitments rose 6.3%, after a fall of 0.4% in the previous month. Fixed lending commitments rose 1.8%, following a rise of 0.1% in the previous month. |
|   | The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 2.4% in September 2016, and the seasonally adjusted series rose 3.5%.   |
|   | Further detail can be found in Tables 1 and 8 on the downloads tab of this release and in the PDF.  |
|   | PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE   |
|   | - 11000<br>- 9000   |
|   | - 7000  |
|   | 5000  |
|   | Sep Sep Sep Sep Sep Sep Sep<br>2010 2011 2012 2013 2014 2015 2016   |

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# SUMMARY OF FINDINGS continued

| LEASE FINANCE | The trend series for the value of total lease finance commitments rose 1.0% in            |
|---------------|---|
|               | September 2016, and the seasonally adjusted series rose 9.2%, following a rise of 3.0% in |
|               | August 2016.  |
|               | Further detail can be found in Table 1 on the downloads tab of this release and in the    |

PDF.

## FINANCE COMMITMENTS, Summary

|                      | SECURED HOUSING(a)              |                     | PERSONAL(b)       |                        |                    | COMMERCIAL        |                        |                   | LEASE      |
|----------------------|---------------------------------|---------------------|-------------------|------------------------|--------------------|-------------------|------------------------|-------------------|------------|
|                      | Construction                    | Alterations         |                   |                        |                    |                   |                        |                   |            |
|                      | and purchase<br>of dwellings(c) | and<br>additions    | Fixed<br>loans(d) | Revolving<br>credit(e) | Total              | Fixed<br>loans(d) | Revolving<br>credit(e) | Total             | Tot        |
| lonth                | \$m                             | \$m                 | \$m               | \$m                    | \$m                | \$m               | \$m                    | \$m               | \$         |
|                      |                                 |                     |                   |                        |                    |                   |                        |                   |            |
|                      |                                 |                     |                   | ORIGINAL               |                    |                   |                        |                   |            |
| 015                  |                                 |                     |                   |                        |                    |                   |                        |                   |            |
| September            | 21 888                          | 385                 | 3 734             | 2 669                  | 6 403              | 36 632            | 8 297                  | 44 930            | 60         |
| October              | 22 028                          | 367                 | 3 614             | 2 983                  | 6 597<br>6 507     | 36 816            | 8 648                  | 45 464            | 59         |
| November<br>December | 22 921<br>23 085                | 387<br>369          | 3 798<br>3 887    | 2 729<br>2 931         | 6 527<br>6 818     | 33 113<br>40 397  | 13 123<br>12 820       | 46 236<br>53 216  | 57         |
| 016                  | 23 005                          | 303                 | 5 001             | 2 331                  | 0.010              | 40 331            | 12 020                 | 55 210            | 0          |
| January              | 16 142                          | 275                 | 3 137             | 2 471                  | 5 608              | 24 082            | 6 247                  | 30 328            | 49         |
| February             | 18 780                          | 382                 | 3 864             | 2 641                  | 6 505              | 27 481            | 8 576                  | 36 057            | 5          |
| March                | 20 340                          | 397                 | 4 514             | 2 967                  | 7 481              | 32 315            | 9 413                  | 41 729            | 5          |
| April                | 20 139                          | 374                 | 4 430             | 2 717                  | 7 147              | 29 375            | 8 740                  | 38 115            | 54         |
| May                  | 21 597                          | 385                 | 4 699             | 2 974                  | 7 673              | 30 260            | 9 394                  | 39 654            | 50         |
| June                 | 21 351                          | 389                 | 4 934             | 2 783                  | 7 717              | 35 880            | 8 702                  | 44 582            | 6          |
| July                 | 19 480                          | 372                 | 4 171             | 2 998                  | 7 169              | 30 545            | 7 922                  | 38 466            | 4          |
| August               | 20 270                          | 381                 | 4 474             | 2 346                  | 6 821              | 31 801            | 8 218                  | 40 019            | 5          |
| September            | 20 536                          | 401                 | 4 326             | 2 262                  | 6 587              | 33 123            | 8 543                  | 41 665            | 5          |
|                      |                                 |                     | SEASON            | NALLY AD               | JUSTED             |                   |                        | • • • • • • • • • |            |
| 015                  |                                 |                     |                   |                        |                    |                   |                        |                   |            |
| September            | 21 030                          | 379                 | 3 812             | 2 898                  | 6 711              | 36 356            | 8 774                  | 45 129            | 5          |
| October              | 21 045                          | 354                 | 3 636             | 2 803                  | 6 440              | 35 462            | 9 251                  | 44 713            | 6          |
| November             | 21 279                          | 374                 | 3 806             | 2 797                  | 6 602              | 33 726            | 12 252                 | 45 978            | 5          |
| December             | 21 318                          | 371                 | 3 912             | 2 883                  | 6 795              | 32 401            | 9 501                  | 41 902            | 5          |
| 016                  | 00.057                          | 000                 | 0.005             | 0 770                  | 0.000              | 04 404            | 0.405                  | 10.010            |            |
| January<br>February  | 20 057<br>20 706                | 369<br>373          | 3 895<br>4 031    | 2 773<br>2 492         | 6 668<br>6 524     | 31 494<br>32 316  | 9 125<br>9 396         | 40 619<br>41 712  | 6<br>6     |
| March                | 20 700                          | 375                 | 4 031             | 2 492                  | 7 197              | 32 510            | 10 013                 | 42 612            | 5          |
| April                | 20 388                          | 380                 | 4 390             | 3 007                  | 7 398              | 31 239            | 9 707                  | 40 946            | 5          |
| May                  | 20 238                          | 363                 | 4 248             | 2 841                  | 7 089              | 29 716            | 9 519                  | 39 235            | 4          |
| June                 | 20 625                          | 365                 | 4 267             | 2 602                  | 6 870              | 29 500            | 6 519                  | 36 019            | 5          |
| July                 | 19 920                          | 380                 | 4 306             | 2 775                  | 7 081              | 31 437            | 8 279                  | 39 716            | 4          |
| August               | 19 717                          | 372                 | 4 337             | 2 453                  | 6 790              | 31 480            | 8 247                  | 39 727            | 5          |
| September            | 19 885                          | 377                 | 4 334             | 2 433                  | 6 767              | 32 032            | 8 766                  | 40 797            | 5          |
|                      |                                 |                     |                   | TREND                  |                    |                   |                        |                   |            |
| 015                  |                                 |                     |                   |                        |                    |                   |                        |                   |            |
| September            | 20 760                          | 374                 | 3 830             | 2 862                  | 6 692              | 34 542            | 9 480                  | 44 022            | 5          |
| October              | 21 034                          | 372                 | 3 785             | 2 837                  | 6 623              | 34 235            | 9 534                  | 43 769            | 6          |
| November             | 21 096                          | 370                 | 3 794             | 2 803                  | 6 598              | 33 810            | 9 733                  | 43 542            | 6          |
| December             | 20 974                          | 370                 | 3 862             | 2 779                  | 6 641              | 33 218            | 9 971                  | 43 189            | 6          |
| )16                  | 20 774                          | 371                 | 3 973             | 2 772                  | 6 744              | 32 560            | 10 014                 | 10 575            | 5          |
| January<br>February  | 20 774 20 595                   | 371<br>372          | 3 973<br>4 096    | 2 7 7 2 7 8 3          | 6 7 4 4<br>6 8 7 8 | 32 560<br>31 896  | 9 821                  | 42 575<br>41 717  | 5<br>5     |
| March                | 20 595<br>20 470                | 372                 | 4 096 4 201       | 2 783                  | 7 004              | 31 896            | 9 821<br>9 468         | 41 717<br>40 801  | э<br>5     |
| April                | 20 384                          | 373                 | 4 201             | 2 803                  | 7 004              | 30 984            | 9 408<br>9 085         | 40 068            | 5          |
| May                  | 20 309                          | 372                 | 4 302             | 2 785                  | 7 087              | 30 770            | 8 756                  | 39 526            | 5          |
| June                 | 20 211                          | 372                 | 4 315             | 2 729                  | 7 044              | 30 709            | 8 448                  | 39 157            | 5          |
| July                 | 20 082                          | 372                 | 4 319             | 2 651                  | 6 970              | 30 826            | 8 209                  | 39 035            | 5          |
| August               | 19 947                          | 373                 | 4 322             | 2 570                  | 6 892              | 31 057            | 8 086                  | 39 143            | 5          |
| September            | 19 847                          | 374                 | 4 316             | 2 476                  | 6 792              | 31 355            | 8 035                  | 39 389            | 5          |
|                      |                                 |                     |                   | • • • • • • • •        |                    |                   |                        |                   |            |
| ) For owner or       | •                               |                     |                   | (d)                    |                    | nancing (see G    |                        |                   |            |
|                      | secured housing fina            |                     |                   | (e)                    |                    | reased credit li  | mits during the        | e month. Inclue   | des credit |
| ) Includes refi      | nancing across lend             | ding institutions ( | see Glossarv).    |                        | cards.             |                   |                        |                   |            |

#### HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

#### HOUSING FINANCE(a) PERSONAL FINANCE(b) ..... Permanent Wholesale Other building lenders Credit co-Finance Other Banks societies n.e.c. lenders Total Banks operatives companies lenders Total Month \$m . 2015 September 20 385 182 532 788 21 888 5 185 168 105 944 6 403 October 20 598 215 460 755 22 028 5 472 163 116 846 6 597 November 21 345 780 22 921 5 310 146 128 943 6 527 np np December 21 459 np np 806 23 085 5 517 150 139 1 012 6 818 2016 January 14 839 193 391 718 16 142 4 370 106 127 1 005 5 608 6 505 February 17 258 881 18 780 5 315 97 961 np np 132 March 18 688 np np 942 20 340 5 920 133 117 1 311 7 481 859 April 18 665 179 436 20 139 5 589 135 111 1 312 7 147 May 20 151 np np 867 21 597 6 093 np np 1 315 7 673 19 917 21 351 1 411 June np np 782 5 989 147 171 7 717 133 7 169 July 18 030 733 19 480 5 559 128 1 349 np np August 18 837 212 425 796 20 270 5 212 140 126 1 343 6 821 September 19 001 175 586 774 20 536 5 000 128 1 318 6 587 141

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Secured finance for owner occupation. Excludes alterations and additions.(b) Includes unsecured housing finance for owner occupation.

#### COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

#### COMMERCIAL FINANCE LEASE FINANCE ..... Money market Finance Other General Finance Other Banks lenders Total Banks Total corporations companies financiers companies lessors Month \$m . 2015 September 41 485 849 44 930 104 161 148 190 603 np np October 590 41 824 np 940 np 45 464 113 160 142 175 November 42 349 46 236 135 175 572 711 810 2 366 105 157 December 49 330 901 53 216 136 182 665 np np np np 2016 January 27 556 121 720 1 931 30 328 84 237 np np 495 February 32 182 335 855 2 686 36 057 99 256 32 197 584 37 733 921 41 729 40 195 596 March np np 137 224 April 34 143 np 872 38 115 123 178 45 194 541 np 46 Mav 36 094 866 39 654 118 153 185 502 np np June 40 707 np 831 np 44 582 152 194 61 233 639 July 34 707 1 251 38 466 101 185 43 147 476 np np August 36 086 np 1 2 9 1 np 40 0 19 119 185 39 168 512 September 37 700 1 353 41 665 134 176 46 184 540 np np

np not available for publication but included in totals where applicable, unless otherwise indicated

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## PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

|                     | New<br>motor cars   | Used<br>motor cars | Total       | Individual<br>residential | finance<br>for owner |               |             |                       |             |
|---------------------|---------------------|--------------------|-------------|---------------------------|----------------------|---------------|-------------|-----------------------|-------------|
|                     | and station         | and station        | motor       | blocks of                 | occupa-              | Debt          |             |                       |             |
|                     | wagons              | wagons             | vehicles(a) | land                      | tion(b)              | consolidation | Refinancing | Other(c)              | Tot         |
| lonth               | \$m                 | \$m                | \$m         | \$m                       | \$m                  | \$m           | \$m         | \$m                   | 9           |
| • • • • • • • • • • | • • • • • • • • • • |                    |             | • • • • • • • • •         |                      |               |             | • • • • • • • • • • • | • • • • • • |
| 015                 |                     |                    |             |                           |                      |               |             |                       |             |
| September           | 682                 | 448                | 1 285       | 507                       | 45                   | 535           | 474         | 887                   | 37          |
| October             | 636                 | 438                | 1 221       | 492                       | 43                   | 542           | 473         | 843                   | 36          |
| November            | 683                 | 431                | 1 272       | 490                       | 53                   | 555           | 560         | 868                   | 37          |
| December            | 691                 | 406                | 1 252       | 540                       | 46                   | 608           | 541         | 900                   | 38          |
| 016                 |                     |                    |             |                           |                      |               |             |                       |             |
| January             | 630                 | 395                | 1 161       | 317                       | 37                   | 471           | 409         | 743                   | 31          |
| February            | 674                 | 422                | 1 245       | 474                       | 46                   | 705           | 531         | 863                   | 38          |
| March               | 764                 | 488                | 1 432       | 577                       | 50                   | 985           | 570         | 901                   | 45          |
| April               | 717                 | 459                | 1 350       | 545                       | 37                   | 1 014         | 615         | 868                   | 44          |
| May                 | 737                 | 474                | 1 378       | 636                       | 41                   | 1 128         | 594         | 922                   | 4 6         |
| June                | 882                 | 502                | 1 573       | 666                       | 52                   | 1041          | 717         | 885                   | 4 9         |
| July                | 741                 | 479                | 1 382       | 543                       | 38                   | 855           | 573         | 781                   | 41          |
| August              | 740                 | 552                | 1 475       | 578                       | 52                   | 912           | 609         | 849                   | 44          |
| September           | 738                 | 527                | 1 447       | 579                       | 54                   | 774           | 617         | 855                   | 43          |

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes. 

|                     | NEW AND INCREASED CREDIT<br>LIMITS |                     | CANCELLATIONS<br>AND REDUCTIONS | CREDIT AT END OF MONTH |                 |               |  |
|---------------------|------------------------------------|---------------------|---------------------------------|------------------------|-----------------|---------------|--|
|                     | Secured                            | Unsecured           | Total                           | Total(a)               | Total limits(a) | Credit use    |  |
| Month               | \$m                                | \$m                 | \$m                             | \$m                    | \$m             | \$m           |  |
| • • • • • • • • • • | • • • • • • •                      | • • • • • • • • • • |                                 |                        |                 | • • • • • • • |  |
| 2015                |                                    |                     |                                 |                        |                 |               |  |
| September           | 794                                | 1 875               | 2 669                           | 3 008                  | 265 838         | 109 13        |  |
| October             | 1 168                              | 1 815               | 2 983                           | 2 710                  | 266 216         | 108 42        |  |
| November            | 817                                | 1 912               | 2 729                           | 2 986                  | 266 040         | 108 78        |  |
| December            | 1 015                              | 1 917               | 2 931                           | 2 653                  | 266 299         | 108 92        |  |
| 2016                |                                    |                     |                                 |                        |                 |               |  |
| January             | 529                                | 1 942               | 2 471                           | 3 637                  | 265 218         | 107 92        |  |
| February            | 635                                | 2 006               | 2 641                           | 3 230                  | 264 687         | 108 14        |  |
| March               | 1 092                              | 1 875               | 2 967                           | 3 148                  | 269 587         | 109 14        |  |
| April               | 969                                | 1 749               | 2 717                           | 2 857                  | 269 538         | 108 39        |  |
| May                 | 888                                | 2 086               | 2 974                           | 3 275                  | 269 472         | 108 02        |  |
| June                | 746                                | 2 038               | 2 783                           | 3 377                  | 269 130         | 108 48        |  |
| July                | 1 286                              | 1 712               | 2 998                           | 2 745                  | 269 488         | 106 65        |  |
| August              | 660                                | 1 687               | 2 346                           | 5 783                  | 266 093         | 104 55        |  |
| September           | 649                                | 1 612               | 2 262                           | 2 776                  | 265 572         | 103 90        |  |

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



## COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

|                   | Construction<br>finance | Purchase<br>of real<br>property | Wholesale<br>finance | Purchase<br>of plant and<br>equipment | Refinancing | Other  | Total           | Commitments<br>not drawn at<br>end of month |
|-------------------|-------------------------|---------------------------------|----------------------|---------------------------------------|-------------|--------|-----------------|---|
| Month             | \$m                     | \$m                             | \$m                  | \$m                                   | \$m         | \$m    | \$m             | \$m   |
|                   | • • • • • • • • • • •   |                                 |                      | • • • • • • • • • •                   |             |        | • • • • • • • • |   |
| 2015<br>September | 1 654                   | 15 371                          | 3 504                | 2 787                                 | 2 678       | 10 639 | 36 632          | 53 592                                      |
| October           | 1 054<br>1 767          | 12 435                          | 3 504<br>3 282       | 2 /8/                                 | 3 199       | 13 314 | 36 816          | 58 962                                      |
|                   |                         |                                 |                      |                                       |             |        |                 |   |
| November          | 2 289                   | 13 128                          | 1 809                | 2 602                                 | 3 437       | 9 849  | 33 113          | 57 625                                      |
| December          | 2 893                   | 15 045                          | 2 175                | 2 792                                 | 3 993       | 13 498 | 40 397          | 55 968                                      |
| 2016              |                         |                                 |                      |                                       |             |        |                 |   |
| January           | 919                     | 9 217                           | 1 491                | 2 015                                 | 2 752       | 7 688  | 24 082          | 56 240                                      |
| February          | 1 356                   | 11 572                          | 1 790                | 2 580                                 | 2 408       | 7 776  | 27 481          | 54 425                                      |
| March             | 2 559                   | 12 776                          | 1 952                | 3 075                                 | 3 123       | 8 831  | 32 315          | 52 863                                      |
| April             | 2 721                   | 11 674                          | 1 694                | 3 559                                 | 2 375       | 7 352  | 29 375          | 53 373                                      |
| May               | 2 020                   | 13 342                          | 1 490                | 3 077                                 | 2 899       | 7 433  | 30 260          | 53 362                                      |
| June              | 1 832                   | 15 808                          | 2 235                | 3 2 4 1                               | 3 177       | 9 586  | 35 880          | 54 137                                      |
| July              | 1 996                   | 13 391                          | 1 746                | 2 821                                 | 2 672       | 7 919  | 30 545          | 55 616                                      |
| August            | 1 780                   | 13 702                          | 2 270                | 3 091                                 | 2 571       | 8 388  | 31 801          | 53 832                                      |
| September         | 1 320                   | 14 236                          | 1 690                | 2 970                                 | 3 567       | 9 339  | 33 123          | 53 569                                      |
|                   |                         |                                 |                      |                                       |             |        |                 |   |

7

LEASE AND REVOLVING COMMERCIAL FINANCE COMMITMENTS, BY STOCK: AUSTRALIA, ORIGINAL (\$M)

|           | LEASE FINANC | E            | COMMERCIAL REVOLVING CREDIT |                       |              |                 |  |  |
|-----------|--------------|--------------|-----------------------------|-----------------------|--------------|-----------------|--|--|
|           |              |              | New and                     |                       | Total credit | Crea            |  |  |
|           |              | Commitments  | increased                   | Cancellations         | limits at    | used a          |  |  |
|           | Total        | not drawn at | credit                      | and                   | end of       | end             |  |  |
|           | commitments  | end of month | limits                      | reductions            | month        | mon             |  |  |
|           | \$m          | \$m          | \$m                         | \$m                   | \$m          | \$              |  |  |
| •••••     | •••••        |              |                             | • • • • • • • • • • • |              | • • • • • • • • |  |  |
| 2015      |              |              |                             |                       |              |                 |  |  |
| September | 603          | np           | 8 297                       | 9 919                 | 327 373      | 188 64          |  |  |
| October   | 590          | np           | 8 648                       | 7 242                 | 327 921      | 189 67          |  |  |
| November  | 572          | np           | 13 123                      | 7 898                 | 332 983      | 191 25          |  |  |
| December  | 665          | np           | 12 820                      | 10 196                | 330 616      | 187 57          |  |  |
| 2016      |              |              |                             |                       |              |                 |  |  |
| January   | 495          | np           | 6 247                       | 7 061                 | 331 176      | 188 19          |  |  |
| February  | 584          | np           | 8 576                       | 7 461                 | 332 507      | 189 97          |  |  |
| March     | 596          | np           | 9 413                       | 9 889                 | 337 223      | 193 19          |  |  |
| April     | 541          | np           | 8 740                       | 9 621                 | 340 467      | 194 79          |  |  |
| May       | 502          | np           | 9 394                       | 10 407                | 357 120      | 201 53          |  |  |
| June      | 639          | np           | 8 702                       | 10 866                | 353 291      | 199 22          |  |  |
| July      | 476          | np           | 7 922                       | 10 049                | 350 829      | 197 45          |  |  |
| August    | 512          | np           | 8 218                       | 8 338                 | 350 691      | 193 20          |  |  |
| September | 540          | np           | 8 543                       | 8 440                 | 350 025      | 192 69          |  |  |

np not available for publication but included in totals where applicable, unless otherwise indicated

## $\label{eq:FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)} \\$

|                             |                              |                     |                          |                     | OWNER<br>OCCUPATION<br>(UNSECURED |                              |  |                              | ALL<br>HOUSI |
|-----------------------------|------------------------------|---------------------|--------------------------|---------------------|-----------------------------------|------------------------------|--|------------------------------|--------------|
|                             | OWNER OCCU                   | PATION (SEC         | URED FINANC              | E)                  | FINANCE)                          | COMMERCIAL                   | FINANCE(a)                                 |                              | FINANO       |
|                             |                              | Purchase            | Purchase of              | Alterations         |                                   | Construction<br>of dwellings | Purchase of<br>dwellings by<br>individuals | Purchase of dwellings by     |              |
|                             | Construction<br>of dwellings | of new<br>dwellings | established<br>dwellings | and<br>additions    | <i>Total</i> (b)                  | for rent<br>and resale       | for rent or<br>resale (c)                  | others for<br>rent or resale | Т            |
| onth                        | \$m                          | \$m                 | \$m                      | \$m                 | \$m                               | \$m                          | \$m  | \$m                          |              |
| • • • • • • • • •           |                              |                     |                          | • • • • • • • • • • | ORIGINAL                          | • • • • • • • • • • • •      | • • • • • • • • •                          | • • • • • • • • • • •        |              |
| 15                          |                              |                     |                          |                     |                                   |                              |  |                              |              |
| September                   | 1 901                        | 1 110               | 18 877                   | 385                 | 45                                | 770                          | 9 403                                      | 1 485                        | 33 9         |
| October                     | 1 837                        | 1 059               | 19 132                   | 367                 | 43                                | 979                          | 9 012                                      | 1 101                        | 33 !         |
| November                    | 1 885                        | 1 070               | 19 966                   | 387                 | 53                                | 893                          | 9 099                                      | 1 228                        | 34           |
| December                    | 1 962                        | 1 183               | 19 940                   | 369                 | 46                                | 1 235                        | 9 454                                      | 1 370                        | 35           |
| 16                          | 4 400                        | 700                 | 10.040                   | 075                 | 07                                | 0.44                         | 0.704                                      | 754                          | ~ ~ ~        |
| January                     | 1 406                        | 793                 | 13 942                   | 275                 | 37                                | 641                          | 6 791                                      | 754                          | 24           |
| February                    | 1 690                        | 899                 | 16 192                   | 382                 | 46                                | 929                          | 8 041                                      | 1 114                        | 29           |
| March                       | 1 748                        | 934                 | 17 658                   | 397                 | 50                                | 1 843                        | 8 748                                      | 1 115                        | 32           |
| April<br>May                | 1 775<br>2 019               | 961<br>1 029        | 17 403<br>18 549         | 374<br>385          | 37<br>41                          | 1 039<br>1 388               | 8 734<br>10 191                            | 1 027<br>1 015               | 31<br>34     |
| June                        | 2 019<br>1 984               | 1 029               | 18 549                   | 385<br>389          | 41<br>52                          | 1 388                        | 10 191                                     | 1 015                        | 34<br>35     |
| July                        | 1 763                        | 931                 | 16 786                   | 372                 | 38                                | 1 144                        | 9 657                                      | 1 142                        | 35           |
| August                      | 1 975                        | 1 055               | 17 240                   | 381                 | 52                                | 814                          | 10 225                                     | 1 007                        | 32           |
| September                   | 1 899                        | 1 018               | 17 240                   | 401                 | 54                                | 946                          | 10 223                                     | 1 256                        | 33           |
|                             |                              |                     |                          |                     |                                   |                              |  |                              |              |
|                             |                              |                     |                          | SEASO               | NALLY ADJUSTED                    | )                            |  |                              |              |
| 15                          |                              |                     |                          |                     |                                   |                              |  |                              |              |
| September                   | 1 813                        | 1 045               | 18 173                   | 379                 | 44                                | 676                          | 9 388                                      | 1 266                        | 32           |
| October                     | 1 819                        | 1 013               | 18 214                   | 354                 | 41                                | 1 000                        | 8 927                                      | 1 171                        | 32           |
| November                    | 1 861                        | 997                 | 18 422                   | 374                 | 46                                | 1 005                        | 8 869                                      | 1 188                        | 32           |
| December                    | 1 900                        | 1 038               | 18 380                   | 371                 | 47                                | 956                          | 9 002                                      | 1 161                        | 32           |
| L6                          |                              |                     |                          |                     |                                   |                              |  |                              |              |
| January                     | 1 870                        | 1 000               | 17 186                   | 369                 | 46                                | 992                          | 8 906                                      | 1 098                        | 31           |
| February                    | 1 819                        | 985                 | 17 902                   | 373                 | 48                                | 1 153                        | 8 916                                      | 1 195                        | 32           |
| March                       | 1 730                        | 935                 | 17 769                   | 376                 | 46                                | 1 652                        | 8 735                                      | 1 064                        | 32           |
| April                       | 1 819                        | 1 002               | 17 566                   | 380                 | 38                                | 1 095                        | 8 602                                      | 1 152                        | 31           |
| May                         | 1 810                        | 990                 | 17 437                   | 363                 | 39                                | 1 280                        | 9 236                                      | 984                          | 32           |
| June                        | 1 791                        | 1 035               | 17 799                   | 365                 | 49                                | 1 200                        | 9 638                                      | 1 039                        | 32           |
| July                        | 1 791                        | 982                 | 17 148                   | 380                 | 42                                | 1 107                        | 9 763                                      | 1 096                        | 32           |
| August<br>September         | 1 843<br>1 811               | 1 011<br>1 011      | 16 862<br>17 062         | 372<br>377          | 52<br>50                          | 832<br>925                   | 10 045<br>10 398                           | 990<br>1 094                 | 32<br>32     |
| September                   | 1 911                        | 1 011               | 17 062                   | 311                 | UC                                | 925                          | 10 398                                     | 1 094                        | 32           |
|                             |                              |                     |                          |                     | TREND                             |                              |  |                              |              |
| L5                          |                              |                     |                          |                     |                                   |                              |  |                              |              |
| September                   | 1 794                        | 998                 | 17 968                   | 374                 | 43                                | 876                          | 9 695                                      | 1 203                        | 32           |
| October                     | 1 829                        | 1 019               | 18 185                   | 372                 | 44                                | 886                          | 9 273                                      | 1 189                        | 32           |
| November                    | 1 853                        | 1 022               | 18 221                   | 370                 | 45                                | 937                          | 8 991                                      | 1 175                        | 32           |
| December                    | 1 858                        | 1 011               | 18 105                   | 370                 | 46                                | 1 021                        | 8 822                                      | 1 163                        | 32           |
| .6                          |                              |                     |                          |                     |                                   |                              |  |                              |              |
| January                     | 1 847                        | 998                 | 17 929                   | 371                 | 46                                | 1 120                        | 8 755                                      | 1 147                        | 32           |
| February                    | 1 827                        | 988                 | 17 780                   | 372                 | 45                                | 1 213                        | 8 766                                      | 1 127                        | 32           |
| March                       | 1 807                        | 983                 | 17 680                   | 373                 | 44                                | 1 272                        | 8 834                                      | 1 104                        | 32           |
| April                       | 1 795                        | 986                 | 17 604                   | 372                 | 43                                | 1 281                        | 8 970                                      | 1 083                        | 32           |
| May                         | 1 794                        | 992                 | 17 523                   | 372                 | 43                                | 1 239                        | 9 192                                      | 1 064                        | 32           |
| June                        | 1 800                        | 1 000               | 17 411                   | 372                 | 44                                | 1 158                        | 9 474                                      | 1 052                        | 32           |
|                             | 1 808                        | 1 006               | 17 268                   | 372                 | 46                                | 1 068                        | 9 765                                      | 1 045                        | 32           |
|                             |                              |                     | 47400                    | 272                 | 48                                | 983                          | 10 032                                     | 1 043                        | 32           |
| July<br>August<br>September | 1 815<br>1 822               | 1 010<br>1 014      | 17 122<br>17 011         | 373<br>374          | 48<br>50                          | 897                          | 10 002                                     | 1 049                        | 32           |

(b) Includes alterations and additions.

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## FINANCE COMMITMENTS, For Motor Vehicles: Original

|                         | PERSONAL FIN        |                |             |          |       | COMMERCIAL<br>FINANCE(a) | LEASE<br>FINANCE | ALL VEHICLE<br>FINANCE |
|-------------------------|---------------------|----------------|-------------|----------|-------|--------------------------|------------------|------------------------|
|                         | New motor           | Used motor     |             | Other    |       |                          |                  |                        |
|                         | cars and            | cars and       |             | motor    |       |                          |                  |                        |
|                         | station wagons      | station wagons | Motorcycles | vehicles | Total | Total                    | Total            | Total                  |
| Month                   | \$m                 | \$m            | \$m         | \$m      | \$m   | \$m                      | \$m              | \$m                    |
| • • • • • • • • • • • • | • • • • • • • • • • |                |             |          |       |                          |                  |                        |
| 2015                    |                     |                |             |          |       |                          |                  |                        |
| September               | 682                 | 448            | 49          | 106      | 1 285 | 1 210                    | 422              | 2 917                  |
| October                 | 636                 | 438            | 47          | 100      | 1 221 | 1 196                    | 390              | 2 807                  |
| November                | 683                 | 431            | 46          | 112      | 1 272 | 1 233                    | 399              | 2 903                  |
| December                | 691                 | 406            | 54          | 100      | 1 252 | 1 232                    | 454              | 2 938                  |
| 2016                    |                     |                |             |          |       |                          |                  |                        |
| January                 | 630                 | 395            | 41          | 95       | 1 161 | 885                      | 228              | 2 274                  |
| February                | 674                 | 422            | 46          | 103      | 1 245 | 1 198                    | 299              | 2 743                  |
| March                   | 764                 | 488            | 54          | 126      | 1 432 | 1 410                    | 319              | 3 162                  |
| April                   | 717                 | 459            | 48          | 125      | 1 350 | 1 613                    | 318              | 3 281                  |
| May                     | 737                 | 474            | 44          | 124      | 1 378 | 1 445                    | 315              | 3 138                  |
| June                    | 882                 | 502            | 50          | 139      | 1 573 | 1 627                    | 403              | 3 604                  |
| July                    | 741                 | 479            | 42          | 119      | 1 382 | 1 281                    | 300              | 2 963                  |
| August                  | 740                 | 552            | 57          | 125      | 1 475 | 1 250                    | 316              | 3 041                  |
| September               | 738                 | 527            | 55          | 127      | 1 447 | 1 297                    | 329              | 3 072                  |
| August                  | 740                 | 552            | 57          | 125      | 1 475 | 1 250                    | 316              |                        |

(a) Excludes revolving credit.

### LEASE FINANCE COMMITMENTS, For Motor Vehicles: Original

MOTOR CARS OTHER AND STATION HEAVY MOTOR WAGONS TRUCKS ALL VEHICLES LIGHT TRUCKS VEHICLES ..... Used New Used New Used New Total Total Month \$m \$m \$m \$m \$m \$m \$m \$m . 2015 65 12 422 September 249 72 16 np np October 221 62 68 14 13 2 9 390 62 November 228 71 399 11 13 np np December 256 64 80 13 16 np 454 np 2016 January 143 50 20 5 228 np np np 8 299 February 183 26 64 np 1 np March 202 61 28 np 8 np np 319 April 196 59 26 19 318 6 2 10 May 193 63 28 np 10 2 np 315 220 34 60 403 June 67 2 np np July 183 29 300 59 np 13 1 np August 206 57 28 8 1 316 np np September 220 56 24 329 10 1 np np 

np not available for publication but included in totals where applicable, unless otherwise indicated



|                       | COMMERCI               | AL FINANCE(b)                |                         | LEASE FINANCE | ALL PLANT AND<br>EQUIPMENT FINANCI  |  |
|-----------------------|------------------------|------------------------------|-------------------------|---------------|-------------------------------------|--|
|                       | Transport<br>equipment | Other plant<br>and equipment | Total                   | Total         | Tot                                 |  |
| Month                 | \$m                    | \$m                          | \$m                     | \$m           | \$n                                 |  |
| • • • • • • • • • • • | • • • • • • • • •      |                              | • • • • • • • • • • • • |               | • • • • • • • • • • • • • • • • • • |  |
| 2015                  | 208                    | 1 369                        | 1 577                   | 180           | 1 75                                |  |
| September<br>October  | 208<br>239             | 1 369                        | 1 623                   | 200           | 1 75                                |  |
| November              | 239<br>245             | 1 384                        | 1 370                   | 200<br>174    | 182                                 |  |
| December              | 243<br>250             | 1 310                        | 1 560                   | 211           | 1 77                                |  |
| 2016                  |                        |                              |                         |               |                                     |  |
| January               | 123                    | 1 008                        | 1 131                   | 267           | 1 39                                |  |
| February              | 194                    | 1 188                        | 1 382                   | 285           | 16                                  |  |
| March                 | 216                    | 1 449                        | 1 664                   | 277           | 194                                 |  |
| April                 | 273                    | 1 673                        | 1 946                   | 223           | 2 1                                 |  |
| May                   | 457                    | 1 175                        | 1 632                   | 187           | 18                                  |  |
| June                  | 240                    | 1 374                        | 1 614                   | 236           | 18                                  |  |
| July                  | 265                    | 1 274                        | 1 540                   | 176           | 17                                  |  |
| August                | 213                    | 1 628                        | 1841                    | 196           | 2 0                                 |  |
| September             | 218                    | 1 456                        | 1 674                   | 211           | 18                                  |  |

(a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.

(a) Excludes motor vehicles (see tables 9 and 10).

|                       |                           | Construction<br>and      | Agricultural<br>machinery | Manu-                  | Electronic<br>data      | • "                | office<br>furniture,      | 0.11           |    |
|-----------------------|---------------------------|--------------------------|---------------------------|------------------------|-------------------------|--------------------|---------------------------|----------------|----|
|                       | Transport<br>equipment(a) | earthmoving<br>equipment | and<br>equipment          | facturing<br>equipment | processing<br>equipment | Office<br>machines | fittings and<br>equipment | Other<br>goods | To |
| lonth                 | \$m                       | \$m                      | \$m                       | \$m                    | \$m                     | \$m                | \$m                       | \$m            | S  |
| • • • • • • • • • • • |                           |                          |                           | • • • • • • • • •      |                         | • • • • • • • • •  | • • • • • • • • • •       |                |    |
| 015                   |                           |                          |                           |                        |                         |                    |                           |                |    |
| September             | np                        | 34                       | np                        | np                     | 30                      | 66                 | 14                        | np             | 1  |
| October               | np                        | 34                       | np                        | np                     | 60                      | 41                 | 31                        | np             | 2  |
| November              | 1                         | np                       | np                        | np                     | 43                      | 53                 | 12                        | 22             | 1  |
| December              | _                         | 41                       | 5                         | 3                      | 55                      | 42                 | 35                        | 30             | 2  |
| 016                   |                           |                          |                           |                        |                         |                    |                           |                |    |
| January               | np                        | 24                       | np                        | np                     | 184                     | 26                 | 17                        | np             | 2  |
| February              | 1                         | np                       | np                        | 1                      | 155                     | 47                 | 14                        | 12             | 2  |
| March                 | np                        | 96                       | 14                        | np                     | 46                      | 55                 | 38                        | 23             | 2  |
| April                 | 3                         | 48                       | np                        | np                     | 56                      | 46                 | 17                        | 23             | 2  |
| May                   | 8                         | 42                       | np                        | np                     | 47                      | 47                 | 15                        | 15             | 1  |
| June                  | 5                         | 51                       | 26                        | 2                      | 49                      | 48                 | 12                        | 44             | 2  |
| July                  | np                        | 45                       | np                        | np                     | 45                      | 51                 | 6                         | np             | 1  |
| August                | np                        | 63                       | 6                         | 2                      | 39                      | 50                 | 18                        | np             | 1  |
| September             | np                        | 62                       | np                        | np                     | 38                      | 51                 | 24                        | np             | 2  |

— nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable,

unless otherwise indicated

## EXPLANATORY NOTES

| INTRODUCTION | <b>1</b> This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.  |
|--------------|---|
|              | <b>2</b> Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates. |
|              | <b>3</b> <i>Personal finance</i> , other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non–business, use. Both fixed loans and revolving credit finance are included.   |
|              | <b>4</b> <i>Commercial finance</i> is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.  |
|              | <b>5</b> <i>Lease finance</i> includes finance leases and excludes operating and leverage leases. Operating lease finance statistics are provided separately as spreadsheets on the Downloads tab of this issue.  |
| SCOPE        | <ul><li>6 Finance commitments made by the following types of lenders are included:</li><li>Banks</li></ul>  |
|              | <ul> <li>Permanent building societies</li> </ul>  |
|              | <ul> <li>Credit unions/cooperative credit societies</li> </ul>  |
|              | <ul> <li>Life or general insurance companies</li> </ul>   |
|              | <ul> <li>General government enterprises</li> </ul>  |
|              | <ul> <li>Superannuation funds</li> </ul>  |
|              | <ul> <li>Securitisers of mortgage assets (wholesale lenders) which provide funds to</li> </ul>  |
|              | borrowers through a retail intermediary (e.g. mortgage originators)   |
|              | <ul> <li>Registered Financial Corporations (RFCs).</li> </ul>   |
| COVERAGE     | <b>7</b> Until the statistics in this publication were derived from returns submitted to the Australian Prudential Regulation Authority (APRA) (see paragraph 10), the statistics covered all bank commitments, and all commitments for secured housing finance for   |
|              | owner occupation made by permanent building societies. Of the remaining   |
|              | commitments, the largest lenders for each of secured housing finance for owner  |
|              | occupation, other personal finance, commercial finance and lease finance were covered,  |
|              | so that when calculated separately for each of the four broad categories of purpose   |
|              | finance, at least 95% of Australia-wide finance commitments and at least 90% of each  |
|              | state's finance commitments were covered. While many lenders other than banks were  |
|              | not covered, at least 70% coverage was maintained for all published lender types  |
|              | (including the Other Lenders series and Other Lessors series).  |
|              | <b>8</b> When APRA commenced the collection, lending commitments by Non-Banks with total assets of \$50 million or more were covered. All banks' lending commitments were covered.  |
|              | <b>9</b> From January 2014 a monthly reporting threshold was introduced for Non-Banks to  |
|              | provide 95 per cent asset coverage of the non-bank sector. Non-banks with assets below  |
|              | the \$200m asset threshold ceased reporting from January 2014 while other Non-Banks   |
|              | with assets above the threshold started reporting to APRA from January 2014. The  |
|              | lending commitments of those which started reporting in January 2014 were excluded  |
|              | from the January 2014 to January 2015 published statistics pending assessment of  |
|              | seasonal impacts of those non-banks' commitments on seasonally adjusted and trend   |
|              | series estimates. Issues of this publication from February 2015 include finance   |
|              | commitments from January 2014 reported by Non-Banks above the reporting threshold.  |

# EXPLANATORY NOTES continued

| COVERAGE continued  | A trend break in January 2014 was added to the Lease Finance series published in Tables 1 and 27, due to this change in coverage.   |
|---------------------|---|
| SOURCES             | <b>10</b> For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The <i>Financial Sector (Collection of Data) Act 2001</i> facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives and building societies in July 2002, and from RFCs in March 2003. |
|                     | <b>11</b> Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from <i>ARF 392.0 Housing Finance</i> form collected by APRA. Personal finance commitments from these lenders are sourced from the <i>ARF 394.0 Personal Finance</i> form. Commercial finance commitments from these lenders are sourced from the <i>ARF 394.0 Personal Finance</i> form for fixed loans for personal investment purposes. Lease finance commitments are sourced from the <i>ARF 393.0 Lease Finance</i> form.  |
|                     | <b>12</b> Finance commitments for RFCs are collected on the <i>RRF 391.0 Commercial Finance</i> (commercial finance commitments), <i>RRF 392.0 Housing Finance</i> (secured housing finance commitments for owner occupied housing), <i>RRF 393.0 Lease Finance</i> (lease finance commitments) and <i>RRF 394.0 Personal Finance</i> (personal finance commitments and commercial finance commitments).  |
|                     | <b>13</b> Electronic versions of the forms and instructions for ADIs are available on the APRA website at http://www.apra.gov.au/adi/reportingframework/pages/adi-reporting.aspx. For RFCs, these are available at:<br>http://www.apra.gov.au/NonReg/Pages/Registered-Financial-Corporations.aspx.  |
|                     | <b>14</b> All other institutions, including securitisation vehicles, are collected directly by the ABS.   |
| REVISIONS           | <b>15</b> Revisions to previously published statistics are included in the publication as they occur.   |
|                     | <b>16</b> Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are recorded in the 'Series breaks' tabs of Statistical Tables B and D on the Reserve Bank of Australia's website: RBA Statistical Tables.  |
| SEASONAL ADJUSTMENT | <b>17</b> Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non–seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.                    |
|                     | <b>18</b> Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the biennial (once every   |

# EXPLANATORY NOTES continued

| paragraphs 21 and 22 for further information on trend estimates).  |
|--|
| <b>19</b> The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.  |
| <b>20</b> Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The ARIMA model is assessed as part of the biennial reanalysis. The next reanalysis is scheduled for the December 2015 issue. For more information on ARIMA modelling see <i>Feature article: Use of ARIMA modelling to reduce revisions</i> in the October 2004 issue of <i>Australian Economic Indicators</i> (cat. no. 1350.0). |
| <b>21</b> Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson–weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to <i>Information Paper: A Guide to Interpreting Time Series – Monitoring Trends: An Overview</i> (cat. no. 1349.0) o contact the Assistant Director, Time Series Analysis on Canberra by email at <i>time.series.analysis@abs.gov.au</i> .   |
| <b>22</b> While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re–estimation of seasonal factors may also lead to revisions to the trend.  |
| <b>23</b> Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Published changes in dollar value and percentage terms are calculated using unrounded data and may differ slightly from, but are more accurate than, changes calculated from the rounded data presented in this publication.  |
| <b>24</b> Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) website. For more information, contact the ABS National Information and Referral Service on 1300 135 070.  |
| <ul> <li>25 Users may also wish to refer to the following ABS releases:</li> <li>Housing Finance, Australia (cat. no. 5609.0)</li> <li>Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.55.001) – issued quarterly.</li> <li>Building Approvals, Australia (cat. no. 8731.0) – issued monthly.</li> <li>Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) – issued quarterly (final issue June 2012).</li> </ul>   |
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### **EXPLANATORY** NOTES continued

RELATED PUBLICATIONS

continued

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- Building Activity, Australia (cat. no. 8752.0) issued quarterly.
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0).
- Sales of New Motor Vebicles, Australia (cat. no. 9314.0).

**26** In addition, the Reserve Bank of Australia (RBA) produces the Bulletin, the tables of which are available on the RBA web site *http://www.rba.gov.au*. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its website *http://www.apra.gov.au*.

**27** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily Release Advice on the ABS website *http://www.abs.gov.au* which details products to be released in the week ahead.

# GLOSSARY

| Agricultural machinery and equipment    | Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.   |
|---|---|
| Alterations and additions               | Comprises all structural and non–structural changes which are integral to the functional<br>and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing,<br>recladding, etc. Alterations and additions do not include swimming pools, ongoing<br>repairs, or maintenance and home improvements which do not involve building work. |
| Commitment                              | Is a firm offer of finance. It either has been, or is normally expected to be, accepted.<br>Commitments accepted and cancelled in the same month are included. Commitments to<br>non–residents are excluded.  |
| Construction and earth moving equipment | Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.   |
| Construction of dwellings               | For owner occupation, comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.  |
|   | For commercial finance construction of dwellings for rental or resale, comprises commitments made to corporations to finance the construction of dwellings to be occupied by persons other than the owner(s).   |
| Debt consolidation                      | For personal finance, comprises commitments whose principle purpose is to consolidate<br>and pay out amounts owing by the borrower to third parties.  |
| Dwelling                                | Is a single self–contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.   |
| Electronic data processing equipment    | Includes computers, computer peripherals, data entry devices, word processing machines, etc.  |
| Established dwelling                    | Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.  |
| Finance lease                           | Refers to the leasing or hiring of tangible assets under an agreement, other than a hire<br>purchase agreement, which substantially transfers from the lessor to the lessee all the<br>risks and benefits incident to ownership of the asset without transferring the legal<br>ownership.   |
| Fixed loans                             | <ul> <li>Generally involve:</li> <li>a commitment for a fixed amount for a fixed period for a specific purpose</li> <li>a schedule of repayments over a fixed period</li> <li>repayments which reduce the liability of the borrower but do not act to make further finance available.</li> </ul>  |
| Heavy trucks                            | Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.  |
| Light trucks                            | Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab–chassis, forward control vans and four–wheel drives used to carry goods.  |
| Manufacturing equipment                 | Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.  |
| Motor cars and station wagons           | Includes cars, station wagons, four–wheel drive and forward control passenger vehicles with up to nine seats (including the driver).  |
| Motorcycles                             | Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.   |
| New dwelling                            | Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.   |

## **GLOSSARY** continued

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| Office machines                     | Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.  |  |  |
|-------------------------------------|--|--|--|
| Purpose                             | Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.  |  |  |
| Real Property                       | Comprises both residential and non-residential land, buildings and fixed structures.   |  |  |
| Refinancing                         | For personal and commercial finance, represents a commitment to refinance an existing<br>loan. For secured housing finance, only those loans where the refinancing lender is a<br>different lender and the security is unchanged are included. The refinancing of a loan to<br>fund a change of residence is treated as a new lending commitment.  |  |  |
| Revolving credit                    | <ul> <li>Generally has the following characteristics:</li> <li>a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed</li> <li>the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit</li> <li>repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li> </ul> |  |  |
| Secured credit limits               | Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.   |  |  |
| Secured housing finance             | Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.  |  |  |
| Total credit limits at end of month | Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.  |  |  |
| Wholesale finance                   | Comprises finance for the purchase of goods by retailers and wholesalers.  |  |  |
| Wholesale lenders                   | A wholesale lender provides funds to borrowers through a retail intermediary which may<br>then also be responsible for the ongoing relationship with the borrower. The Wholesale<br>Lenders n.e.c. series almost exclusively comprises securitisation vehicles (typically special<br>purpose trusts) established to issue mortgage backed securities. It excludes funds<br>provided where a bank or permanent building society, acting as a wholesale provider of<br>funds, remains the lender on the contract. Those commitments are published as bank or<br>permanent building society commitments.        |  |  |

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